



Aerospace Investment Conferences

One format · three very different markets

LONDON · MIAMI · HONG KONG

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One format · three very different markets

EMEA 2012 · LONDON



Bringing private wealth managers, family office managers, hedge fund managers, institutional investors and pension fund managers together with commercial aviation finance houses, airlines, leasing companies, manufacturers and aftermarket service providers in three strategic locations across the globe during 2012 and beyond.

A unique opportunity to meet investors and for investors to receive clear information about the many exciting opportunities that exist within the commercial aviation sector today.

With many mainstream investment opportunities failing to provide adequate return on investment now is the time to look again at the fast growing aviation sector and the many options that provide a good return on investment with less risk than many think.

The program will cover in detail the following areas:

- Investing in aircraft
- Investing in engines
- Investing in airlines
- Investing in lessors
- Investing in aftermarket service providers
- Investing in manufacturers
- Investing in infrastructure

The conference is a one day event that allows organisations to meet with possible new investors and then arrange further meetings with them in private. The conferences will impart knowledge whilst at the same time taking up as little time as possible from busy schedules. This same format has worked very well within the structured products market for some time now. It also allows for a non-biased targeted sell of the areas that make-up the commercial aerospace sector to investors, while also ensuring that possible new investors are made fully aware of the differences between various types of company within commercial aerospace.

The Organisers:

The organisers have deep knowledge of the MTN/structured products and structured finance markets along with the aviation sector and are bringing these skill sets together for the first time. No other company within the aviation sector has a track record of arranging conferences for investors outside of the aviation sector within the private wealth bracket. Among the credits that the organisers can claim are:

MTN-I London / MTN-I Miami / MTN-I Hong Kong, Structured Products, FX Market and institutional investor conferences and awards, various leasing and finance conferences within the aviation sector and conferences within the Operational Risk sector in Singapore, London and New York spanning a period of over ten years.

Who should attend?

Anyone wishing to invest in the aerospace sector, investors that wish to know more about the sector before entry or all those within the aerospace sector seeking investment – including but not limited to: Private wealth managers, family office managers, hedge fund managers, institutional investors and pension fund managers together with commercial aviation finance houses, issuers, airlines, leasing companies, manufacturers and aftermarket service providers.

AMERICAS 2012 · MIAMI



APAC 2012 · HONG KONG



Putting investors and banks in front of investment opportunities within the aviation sector

Aviation Investment Forum 2012 • EMEA

London • Hyatt Regency Churchill Hotel • 28th February 2012



08:00	Morning registration
08:30	Chairman's opening remarks
08:35	Commercial Aviation Sector – Outlook and performance to date Industry experts take us through the performance of the aviation sector, what affects core values and spend and what the main drivers of the sector are. Performance to date is highlighted and the short, medium, and long-term outlooks are assessed.
08:55	Tax and regulation: The regulatory landscape and taxation implications and benefits Tax and regulatory professionals look at the aviation sector from an investor's point of view and outline the current landscape. Followed by a short Q&A session
09:20	PRESENTATIONS & PANEL DISCUSSION: Investing in Aircraft <i>Panelists include: James Meyler - Orix Aviation</i> <ul style="list-style-type: none"> • The current landscape and changes that may affect asset values • Which aircraft present the best options for investment and why • Recent deals explained and their benefits to the investor • Financing structures and investment opportunities in the marketplace today • Q&A session
10:30	PRESENTATIONS & PANEL DISCUSSION: Investing in Engines <i>Panelists include: David Cook - ASM</i> <ul style="list-style-type: none"> • The current landscape and changes that may affect asset values • Which engines present the best options for investment and why • Recent deals explained and their benefits to the investor • Finance structures available and the possibility of engine credit finance options • Investment opportunities in the marketplace today • Q&A session
11:00	Coffee & tea break
11:15	PRESENTATIONS & PANEL DISCUSSION: Investing in Airlines <i>Panelists include: Gordon Welsh, ECGD Michael Rodyniuk, Exchange Income Corporation</i> <ul style="list-style-type: none"> • The current landscape and changes that may affect airline valuations • Which airlines present the best options for investment and why • Recent deals explained and their benefits to the investor • Investment structures and opportunities in the marketplace today • Q&A session
12:15	PRESENTATIONS & PANEL DISCUSSION: Investing in Lessors <i>Panelists include: David Power - Orix Aviation</i> <ul style="list-style-type: none"> • What are the lessors what do they do and what types are there • Which lessors present the best options for investment and why • Recent deals and IPOs explained and benefits to the investor • Investment opportunities in the marketplace today • Q&A session
13:15	Lunch
14:00	PRESENTATIONS & PANEL DISCUSSION: Investing in Aerospace OEM suppliers and aftermarket specialists <ul style="list-style-type: none"> • The current landscape and changes to watch for • Which areas of the aftermarket present the best options for investment and why • Financing options and investment opportunities in the marketplace today • Q&A session
15:00	PRESENTATIONS & PANEL DISCUSSION: Investing in Aerospace infrastructure <ul style="list-style-type: none"> • The current landscape and changes to watch for • Regional aspects and how global events can point the way to future boom times • Which options present the best investment and why • Financing options and investment opportunities in the marketplace today • Q&A session
16:00	Coffee & tea break
16:15-17:30	MEET THE INVESTORS – NETWORKING EVENT A speed networking event organised so that investors can meet with aerospace sector professionals and have time to speak, swap details and make arrangements to talk further.
16:00-19:00	NETWORKING BAR OPEN A chance to speak to delegates and network followed by private events.

Aviation Investment Forum 2012 • AMERICAS

Miami • JW Marriott Hotel Miami (Brickall Avenue) • 15th May 2012

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CORPORATE & INVESTMENT BANK

 **ORIX Aviation**
Answers, Custom Fit.

Day One

08:00	AEROSPACE INVESTOR GOLF CHALLENGE
19:00	Reception cocktail event

Day Two

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For further information contact:
philipt@aviationnews-online.com

Aviation Investment Forum 2012 • APAC

Hong Kong • Four Seasons Hotel • October 2012

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Delegate fees (per delegate):
£850.00

Payable via transfer, invoice/corporate payment or all major credit cards.

Aviation 100 Awards Gala tickets:
£225.00

AVIATION 100 TABLES OF TEN:
£1,995.00

Doral Golf day tickets:
£125.00 (Free to investors)

Deals available for multiple bookings for details contact:
philipt@aviationnews-online.com



Gold sponsor:

Lead sponsor of the event. Lead logo on stage and all materials, speaking slot on a subject of choice and full delegate list provision prior to conference along with 10 delegate passes to the event and 10 invitation passes. Lead sponsor advert position within publication at event plus profile. An option for trade stand space.

£6,995.00

Investor sponsor:

Logo on all materials and on stage throughout the conference. Named as sponsor covering investor costs during event. Full page advert within publication at event. Stand at event is optional. Logo on tables during the meet the investor session. The freedom to place materials on tables during the conference. Five delegate passes for staff and five invitation passes.

£25,000.00

£16,995.00

Lunch sponsor:

Logo on all tables during lunch breaks, listed as a sponsor on stage and all materials. Advert within publication going to event. Three staff delegate passes three invitation passes. Option for trade stand.

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Breaks sponsor:

Logo on all tables during breaks, listed as a sponsor on stage and all materials. Advert within publication going to event. Three staff delegate passes. Option for trade stand.

£6,995.00

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Meet the investor bar/drinks sponsor:

Logo on the bar, listed as a sponsor on stage and all materials. Advert within publication going to event. Three staff delegate passes. Option for trade stand.

Aviation 100 Awards Gala Sponsor (London only):

Materials on stage during awards and on all tables. The freedom to hand out the awards. A full page advert within the publication, logo on the cover, profile at the start of the Aviation 100 and logos on the tops of pages within the awards section and outside back cover advert position. A table at the awards event (the head table).

£18,995.00

Aerospace Investor Golf Challenge (Miami only):

Held on the Doral course in Miami; the full day will be branded to the sponsor with the sponsor hosting all rounds and lunch on the PGA Tour course, giving face time with investors the day before the conference for the whole day. Includes pin flag branding, lunch branding and logo on stage during conference and award production. Also includes full page advert within the issue going to the conference.

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Miami evening investor reception:

Full sponsorship and branding of the evening event.

£8,995.00

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